# Buyer Welcome Packet

COMPASS REAL ESTATE





Greetings



# **Katie Brady**

### **Associate Broker**

#### Katie's Journey to Jackson Hole:

Katie first visited Jackson Hole in 1999 and fell in love with the beauty of the area and the great skiing. Originally from Minnesota, Katie graduated from the University of Wisconsin-Madison with a four-year degree in Real Estate. Katie has five years of experience in real estate development in Madison, WI and after many visits to the area, Katie decided to make Jackson Hole her home in 2005.

# **Driven**

### **Consistently Recognized For Hard Work**

#### Katie's Experience:

A full time agent since 2009, Katie has helped over 150 buyers and sellers navigate the competitive Jackson Hole real estate market. She enjoys working with a range of buyers and sellers including first time homebuyers, local residents and investors alike. Whether you are buying your first home or your fifth; whether you are looking to move up in the Jackson market, or downsize your living arrangement; whether you are just joining our community or are moving onto the next chapter; Katie has an incredible passion for helping everyone achieve their real estate goals. Katie keeps her customers informed through her website KatieBradyRealEstate.com, and market newsletters tracking Jackson Hole real estate trends. Locally, Katie was voted one of Jackson Hole's Best Real Estate Agents by the JH Weekly's Readers Poll from 2012 through the local paper's retirement in 2018.



In 2015, Katie was recognized as the #2 RE/MAX Real Estate Agent in the State of Wyoming, made the Top 100 List for RE/MAX agents in the Mountain West and received the RE/MAX Hall of Fame award in 2017. Since joining Jackson Hole Real Estate Associates (now Compass Real Estate), Katie has been recognized with Professional Excellence Awards (in 2018 and 2019) for her collaborative attitude and hard work ethic. In 2019, she was awarded the top performing agent within JHREA in terms of transaction volume and was ranked #11 for individual real estate agents in the state of Wyoming. In 2020, Katie was recognized as a Top Producer at JHREA for both transactions and sales volume, again ranking #11 for individual agents in the state of Wyoming.











# **Giving Back**

### **Strong Involvement in the Local Community**

- Former Board Chair (and past participant) of Womentum, a local non-profit dedicated to empowering and connecting women as leaders within their community through workshops and mentoring opportunities.
- Active volunteer for Habitat for Humanity, including serving on the Family Selection
   Committee, a Co-Founder of Habitat DIGS and past member of Habitat for Humanity Land
   Opportunities Board, tasked with identifying potential locations for future developments.
- Member of the Advisory Board of Compass Real Estate guiding company policy, recruiting new agents and directing funds for the company's Community Grant Program.
- Participating member of the Women's Roundtable Lunch Group, facilitating charitable donations to area non-profits.
- Past Board Member for GAP! (Girls Actively Participating), a program promoting the success
  of local girls through experience, self-discovery and community building.
- Graduate of Leadership Jackson Hole (Class of 2009).
- Past Co-Chair of the Women's Business Roundtable Luncheons, a monthly lunch forum for local business women to learn, share and grow their network and business.



## **Jackson Hole**

### A Balanced and Bountiful Lifestyle



Every morning Katie feels incredibly fortunate to wake up in this special place she calls "home". Outside of work you'll find her enjoying all that Jackson Hole has to offer, by way of backcountry skiing, mountain biking with her husband Chris, rafting the Snake River, hiking with her dog Piper, golfing, shopping at the Farmer's Market, and spending time with her sons, Cameron (born 2017) and Lucas (born 2020.) If you visit with Katie for a while, you'll find a common interest and will enjoy her positive outlook on life.















# Stay Informed

### **E-Newsletters**





#### **MARKET UPDATES**

Ongoing education and keeping current with what's happening in the real estate market have been crucial components of Katie's business over the past 10 years.

Katie enjoys sharing market statistics and analysis with her clients to help keep them informed about the Jackson Hole real estate market. Frequently throughout the year, Katie puts out an informative newsletter, outlining market trends and analysis in an easy to read format. Katie also features upcoming listings, hot picks, and client testimonials sharing buyers and sellers experiences working with Katie. Many of Katie's clients and customers have come to rely on these newsletters as an easy way to stay informed about the Jackson Hole market.

### 2021

### A Strong History of Helping Buyers and Sellers



Sold January 2021 One Town Hill Condo



Sold March 2021 Redevelopment opportunity



Sold March 2021 Twinhome in Cottonwood Park



Sold March 2021 Townhome on Flat Creek



Sold March 2021 Hotel Terra in Teton Village



Sold May 2021 Brookside condo in Town



Sold May 2021 Deer Creek in Hoback



Sold June 2021 Cottonwood Park Townhome



Sold June 2021 JH Twin Cinema



Sold July 2021 Cottonwood Park Townhome



Sold July 2021 Golf Creek Townhome



Sold Aug 2021 Cottonwood Park Home

### A Strong History of Helping Buyers and Sellers



Sold January 2020 Classic Wyoming Cabins



Sold February 2020 Spacious Rafter J Home



Sold February 2020 Melody Ranch Homesite



Sold February 2020 Cotemporary in Town



Sold February 2020 Updated Clusters Townhome



Sold February 2020 Cottonwood Park Home



Sold March 2020 Perimeter Home in Rafter J



Sold April 2020 One Town Hill Condo



Sold April 2020 Melody Ranch Home



Sold May 2020 Town of Jackson Home



Sold June 2020 Creekside Townhome



Sold July 2020 East Jackson Condo

## 2020



Sold August 2020 Beautiful Aspens Estate



Sold Sept 2020 Love Ridge Condominium



Sold Sept 2020 Wilson Mountain Home



Sold Sept 2020 Red Top Cabin in the Woods



Sold Sept 2020 Condo in Teton Village



Sold Oct 2020 Mountain Home in Hoback



Sold Oct 2020 Updated Townhome in Town



Sold Oct 2020 Condo at base of Snow King



Sold Oct 2020 Downtown Wilson



Sold Nov 2020 Bright condo in Town



Sold Dec 2020 Remodeled Elk Run



Sold Dec 2020 Aspens Condo

## **Client Reviews**

### The Buyer Experience Working With Katie

Katie amazed us with her experience, insider tips, and her dogged perseverance and determination to see that, acting as our champion, all our needs were met and no details were forgotten. It was refreshing to work with someone so professional, who anticipated potential problems and kept us informed, and who stayed so

Robert & Charlotte | Jackson, WY

Highly Recommend! We had a great experience with Katie. We bought a property "virtually" and Katie did a great job of serving as our physical presence. She was highly knowledgeable, very responsive and went above and beyond to be helpful. We were 1100 miles away and Katie was gracious and understanding with helping us purchase a significant investment without us being physically present.

involved, before, during and after the transaction. Thanks

Katie, for easing our minds and helping with every detail!

This is the second real estate transaction we have done with Katie. She made the buying process easy and painless for us. This was especially important since we weren't physically present for the transaction. Katie went above and beyond, making sure we received and understood all the documents, accommodating the needs of the seller who was elderly and providing a careful reading of the long title commitment documents that found a number of items that I almost certainly would have overlooked. I would not hesitate to recommend Katie to handle any real estate needs in the Jackson area.

Philip & Cathy | Bend, OR

Sheila & Brian | Excelsior, MN

Katie was absolutely the best Realtor we could ever hope for! When we first started our home search, Katie educated us on locations, prices, financing, and the overall market. Then, when we found the perfect place, Katie was poised, astute, capable, and calm. She was like an extension of our family from the very beginning of buying a home. From start to finish, Katie was superb. Because of Katie, we stayed connected to the home buying process every step of the way. We highly recommend Katie to anyone seeking an expert voice and confidant in the Jackson Hole real estate market.

John & Ginny | Wilson, WY

Katie exceeded our expectations as a realtor. With a very short window to close, we were impressed with the attention to the process and associated timeline. We don't think another realtor would have been able meet our deadline! Katie was extremely responsive and willing to explain any part of the process with us. With multiple offers to compete with, she was able to get our offer accepted which took some creativity!

## **Client Reviews**

### The Seller Experience Working With Katie

exterior fool you. She is a ninja realtor! She is knowledgeable, thorough, well connected, and well respected in the community. I came to her with a small 900 sq ft. condo and she treated me like my place was a mansion on the hill. Katie's normal effort is above and beyond. And even though my property sold in no time, we still managed to become friends in the process.

Paige M. | Durango, CO

My husband and I have bought and sold a lot of real estate over the years. Katie out-stripped all expectations during our process. In a frantic housing environment, she was able to maximize our sales price while keeping the experience low key, efficient and thorough. I would recommend her for any phase of your real estate adventure.

Bob & Lexey | Jackson, WY

Katie sets the bar for service in the real estate market in Jackson Hole! I was so pleased every step of the way from pre-listing discussions, attention to detail in the listing process through showings and closing. I'd buy or sell again with Katie, and highly recommend her.

Michele H. | Seattle, WA

Katie is a great person to work with and got our house sold for a good price and a minimum of hassle. I had contacted her over two years ago as we contemplated selling a house that we were renting out. She provided critical guidance on when the market would likely support our target sales price and then quickly got a listing together when the circumstances seemed right. Our house was marketed well and the listing represented the things we loved about it. Katie is friendly, a good communicator and knows the local housing stock well. She negotiated with our interests as primary, though always with integrity. She knows others in the business and is able to ferret out valuable pieces of information due to her strong rapport. Katie worked hard for us and went above and beyond to help us with items that would have been a real hassle to deal with from a distance. I recommend her without reservation.

Jeremy & Joanna | Silver Springs, MD

Katie Brady was a fantastic realtor and our experience selling our Jackson, WY condo with her was world class. She made it so easy for us, even though we weren't living in Jackson at the time. She was responsive to our needs and questions, and gave us continued feedback as she showed our condo, and also follow up quickly with any interested parties. Her reputation as an honest and hard-working realtor was spot on. I would have no hesitation to completely put my trust in Katie for any future purchases and recommend her with the highest regard.

# COMPASS REAL ESTATE

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### IN SALES TRANSACTIONS

WE FACILITATE IN THE MOST REAL ESTATE ACTIVITY

OF ANY REAL ESTATE BROKERAGE IN THE REGION,

PROVIDING YOU ROBUST INSIGHT INTO THE LOCAL

MARKET ALONGSIDE UNPARALLELED GLOBAL EXPOSURE

#### COMPASS JACKSON HOLE

#### MARKET SNAPSHOT

The Jackson Hole lifestyle with its wide-open spaces, wildlife, scenery, recreation, safety, ease of travel and tax benefits, appears to be more desirable than ever. Real estate year-to-date numbers through Q2 show no signs of slowing down. When comparing YTD through the second quarter 2021 to 2020, the number of transactions in Teton County nearly doubled to 427 and total sales volume more than doubled to \$1.2B.

The continued exodus of individuals from cities in seek of a less-urban lifestyle, is pushing demand for local real estate to new heights. As a result, some sellers who own real estate in the area are taking advantage of this strong market. Inventory is down 56%, but that is a slight improvement from Q1 of 2021.

Increasing sales prices are resulting in more properties entering the Luxury Segment of the market (listings at the \$3M mark and higher). The average and median sales price for Single Family Homes checked in at \$4.1M and \$2.9M, respectively. There were no sales under \$500K in the Single Family Home category and only 8 sales in the \$500K to \$1M range. With little already-built inventory, sales of vacant land more than doubled YTD 2020 vs. 2021, to 81. And even with historically low interest rates, more buyers are paying cash in this competitive market. Overall, pending listings are down, possibly due to listings selling more quickly, but it will be interesting to watch how Q3 unfolds.

In this market, it is more important than ever to work with the #1 brokerage in the region in real estate transactions. Our team monitors real estate daily keeping our seller and buyer clients up to date with quickly changing information.

\$1,193,581,378

Total Dollar Volume 113% Increase YOY \$2,795,273

Overall Average Sale Price 10% Increase YOY

\$1,635,000

Median Sale Price 28% Increase YOY

151

Active Listings 56% Decrease YOY

427

Total Transactions 93% Increase YOY

#### WHAT SETS US APART

- #1 in Transactions in the region
- #1 organic position with Google search term "Jackson Hole Real Estate"
- Largest web presence in the region and worldwide with 3 websites JHREA.com, Compass.com and WesternRanches.com with over 250M annual impressions
- Dedicated Land and Ranch brand, Western Ranches.com targeting that unique buyer
- Virtual Open Houses, Video Chat and Modeling with realtime messaging supporting our clients no matter where they are located
- The only local real estate brokerage that reinvests in our
- local community with our exclusive Community Grant Matching program
- REALM. Our revolutionary technological resource to optimize agents databases and client relationships in a totally secure, encrypted environment on a global basis
- Monday Morning Market snapshot
- Compass Concierge Zero upfront cost to invest in your home's potential for maximizing is sale
- Pre-Marketing Advantage Exposure to top agents to build anticipation and pressure test pricing strategy
- The most comprehensive, experienced leadership and support team in the region
- Only real estate industry donor to JHAIR, committed to consistent year-round airline service to Jackson Hole.
- Total integrity and confidentiality that is deserving of our clients' trust
- A drive for excellence
- Technical expertise that makes innovation a state of mind
- Professionalism that demands more knowledge, better preparation and greater service than our competitors



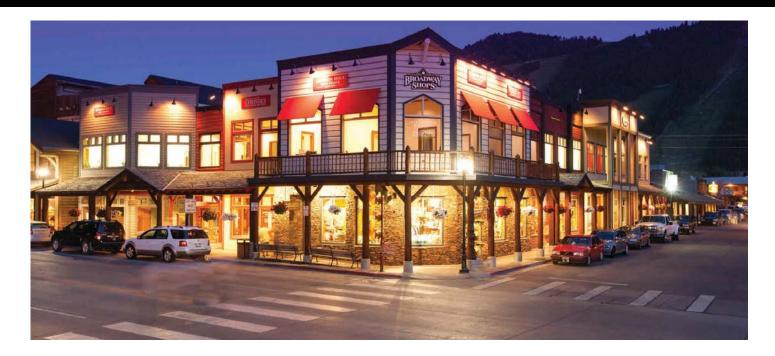








#### **COMPASS LOCALLY**



#### JACKSON HOLE

#### **COMPASS**

As the region's largest and most dynamic real estate company, Compass Real Estate provides marketing and services that honor this remarkable destination. We are committed to being the leading luxury real estate brand in the Teton region. By staying on top of market trends and continually striving to offer cutting edge marketing and advertising services we deliver extraordinary experiences to clients and exceed their expectations.

As a market leader in Jackson Hole, we believe the success of our company is based on the value that we provide for our clients, community and agents. It is this value-driven philosophy that has helped to guide the successful growth of our organization. There is no real estate company in the region that provides more exposure for listings or more choices for buyers.



#### UNPARALLELED ONLINE PRESENCE

Your LOCAL Marketing Team actively manages search engine optimization, paid promotion and inbound marketing campaigns to attract thousands of qualified visitors to our website each month. Our tailored online strategy ensures buyers can quickly find your property.

We enjoy the #1 organic (unpaid) position with Google for search term "Jackson Hole Real Estate" and "Star Valley Real Estate".

#### #1 GOOGLE RANKING: JACKSON HOLE REAL ESTATE



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#### LOCAL SOCIAL MEDIA PROWESS





## realtor.com<sup>®</sup>

Our partnership with Realtor.com, which receives 40 million unique visitors each month, ensures your property will appear as an enhanced listing on the largest and most complete home search on the Internet.









3 bed 3.5 bath 3,387 sqft 3125 Teal Rd W, Jackson, WY 83001 Contact Agent



#### **EXCLUSIVE PRINT PUBLICATIONS**

Compass Real Estate has a wide variety of publications tailored to our specific market. Combined, these publications reach hundreds of thousands of readers across the nation and around the globe. Our Catalog of Fine Properties has a wide distribution, unmatched by any other real estate firm in the Jackson Hole region.

#### CATALOG OF FINE PROPERTIES

The official magazine of Compass. Published twice annually, this catalog features a current selection our exceptional properties as well as information pertaining to some of the wonderful resources and organizations available to our visitors and residents. Annual circulation is over 50,000 in both print and digital.

The Catalog of Fine Properties can be found in chamber offices, luxury hotels, and popular travel destinations throughout Jackson Hole, Star Valley, and Teton Valley.

### MARKET REPORT

The Compass Real Estate's Market Report, unlike others in the valley, is derived from our company's proprietary, forty-year old database (not just MLS data), as well as decades of history and success, making this the most trusted and accurate real estate report in the region. No other real estate brokerage or agent has the resources available to offer this depth of expertise or insight regarding current or previous market conditions.

#### PRINT ADVERTISING

Exclusive advertising opportunities in local and international publications: Jackson Hole News & Guide, Jackson Hole Daily, Star Valley Independent, Teton Valley News, Big Life, Jackson Hole Magazine, Explorer, The Land Report, and many more.





JACKSON HOLE REAL ESTATE

Market Report | Mid-Year 2021





#### WE'RE COMMITTED TO OUR COMMUNITY

At Compass we are committed to the communities we serve. It is a privilege to live and work in such remarkable destinations, which owe their appeal largely to the involvement of dedicated men and women like our agents. We are proud to join our agents in supporting the people, causes and organizations that make this region the most philanthropic in the country. We are pleased to offer the Compass Cares Community Grants Program. The only philanthropic initiative of its kind offered by a real estate brokerage in the region, this program allocates funds annually to be directed to local non-profits.

As a company, we share your passion for our communities, and we proudly put our resources towards supporting the organizations and people that make this area extraordinary.









































## 01

#### Find an Agent

Connect with a licensed Compass real estate agent who is knowledgeable about the market and neighborhoods you're considering and can help guide your search.

## 02

#### Get Pre-Qualified

Before beginning your search, your first step is to get pre-approved for a mortgage loan (unless you will be paying the pull price of your home in cash). Your Compass agent can connect you to a mortgage broker. Based on your income and credit history, the mortgage broker will determine how much a bank will lend you, which will help you determine the price range for your search.

## 03

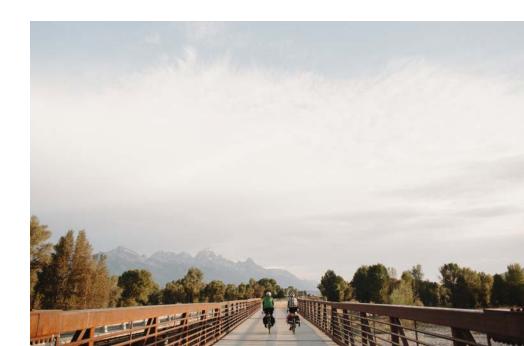
#### Visit Properties

Your agent will show you all the inventory available in your price range and keep you apprised of new listings hitting the market. Now is the time to consider your ideal home's location and amenities. You will attend viewings spanning a range of areas and property types.

## 04

## Packaging and Submitting Offers

Once you identify the property you like, you can put in an offer, which is an agreement to pay a certain price for the home. Often, this offer is packaged with a Proof of Funds (POF) and PreApproval Letter. The seller may return with a counter-offer regarding price and acceptable terms, which you can accept, reject, or make another counteroffer. Your Compass agent will provide advice throughout.



## 05

**Escrow Process** 

(Life of an Escrow: 30 & 45 day escrow period)

Day 1 Once offer is accepted, escrow is officially open and the clock begins on contingencies\* Day 2 Contact your insurance agent for homeowners coverage Day 3 Initial deposit is due per terms of agreement Day 1-17 Seller delivers disclosures to buyer. Buyer performs inspections (Step 6) **Day 1-21** Loan is in underwriting and appraisal occurs (Step 7) Day 7-30 I 21-45 Seller signs grant deed and staging is removed, if any (Step 7) End of Escrow Within final week of escrow period, buyer signs loan and closing documents and wires in closing funds (Step 10) Day 30-45 Loan funds and escrow closes (recordation)

\*This escrow process is based on a standard 30-45 day transaction

## 06

Home Inspections: Review Disclosures Reports & Repairs

With guidance from your Compass agent, it is the buyer's duty to schedule all desired home inspections and determine the overall condition of the property within the agreed timeline and contractual contingencies. Buyer will also review the disclosures and preliminary title report. You may approve or negotiate credits/ repairs. Prior to closing, remember to schedule a final walkthru of the property to verify property is still in acceptable condition and any negotiated repairs were done.

### 07

Loan, Appraisal, & Closing

Now is the time to organize an appraisal with your bank. Your completed mortgage application with all supporting documentation should be submitted to your chosen lender upon receipt of the fully signed Purchase Agreement. The bank then issues loan approval. Consequently, the buyer wires the closing funds with the homeowner's insurance in place, and then the loan will be funded with clearance to close.

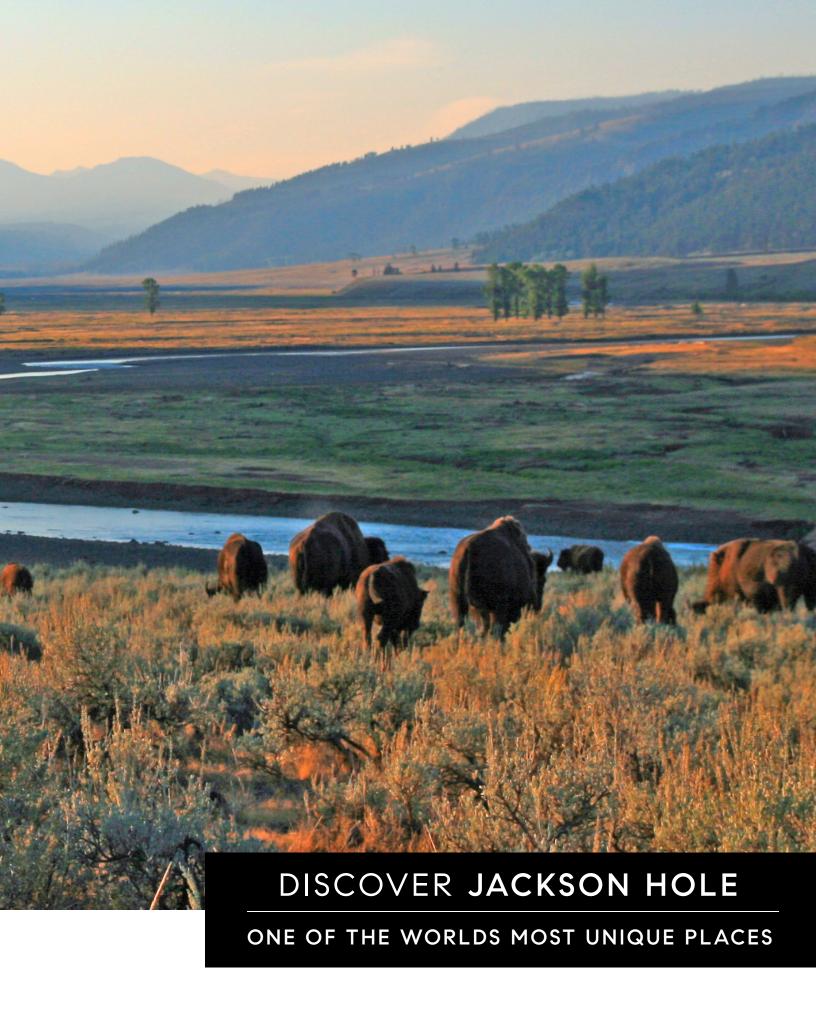
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Welcome Home!

Congratulations! You are now a homeowner.









# NATURAL PROTECTED PLACES IN THE AREA:

Bridger-Teton National Forest
Caribou-Targhee National Forest
Grand Teton National Park
John D. Rockefeller Memorial Parkway
National Elk Refuge
Shoshone National Forest
Yellowstone National Park



The area's stunning natural beauty, diverse ecosystems and abundant wildlife are so unique that this area has been **DESIGNATED BY THE UNITED NATIONS AND THE U.S. DEPARTMENT OF INTERIOR** AS A "WORLD HERITAGE SITE" signifying its value and importance to the planet.

JACKSON HOLE IS LOCATED IN THE HEART OF MILLIONS OF PROTECTED ACRES of beautiful and unspoiled mountain ranges, wilderness areas, wildlife refuges, National Parks, National Forests, glacial lakes, wildflower laden meadows and wild rivers, including the iconic Snake River.

**THE BREATHTAKING MOUNTAIN RANGES** rise dramatically above the area including: Teton Range, Gros Ventre Range, Snake River Range, Wind River Range, Webster Range, Wyoming Range and more.

The gateway community TO GRAND TETON AND YELLOWSTONE NATIONAL PARKS.

### DISCOVER JACKSON HOLE

#### ONE OF THE WORLDS MOST UNIQUE PLACES

# THE REGION IS A PREMIER DESTINATION FOR ALL SEASONS AND IS RENOWNED FOR ITS ENDLESS RECREATION:

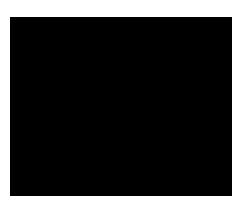
Best-in nation skiing, world-class fly fishing, hiking, mountain biking, climbing, horseback riding, big game hunting, snowmobiling, hot air ballooning, white water and scenic rafting, boating and golfing.



World-Class Fishing on the area's rivers and lakes makes Jackson Hole the envy of countless anglers every spring, summer and all.







#### JACKSON HOLE MOUNTAIN RESORT

is consistently ranked the #1 ski resort in the country. With more than 450" average snowfall, 12 lifts, 133 trails and 4,000+ ft. of vertical drop, it's not hard to see why.

**SNOW KING** Locally known as the "Locals' Hill" and the "Town Mountain," Snow King Resort is conveniently located in the heart of the Jackson, just minutes from the Town Square.

**GRAND TARGHEE RESORT** is located in Teton Valley, Idaho, about 45 miles from Jackson Hole. It, too, is regularly ranked among the best resorts in the country.







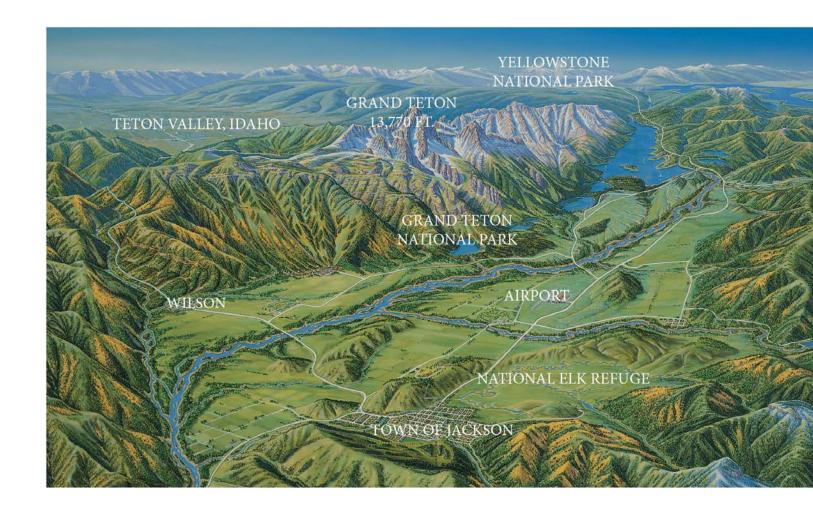


**Golf** on one of the area's five championship courses in Jackson Hole or try out the links in nearby Teton Valley, Idaho or Star Valley, Wyoming.

Grand Teton National Park & Yellowstone National Park where recreational opportunities include hiking, incredible wildlife viewing, biking, camping, boating, horseback riding, and a geyser viewing experience of a lifetime.



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Jackson Hole's incredible uniqueness is articulated when you consider that we are virtually an island.

Today 97% of our land is forever preserved in national parks, national forests, Bureau of Land management acreage, National Elk Refuge and conservation lands, leaving only a small percentage available for private ownership.

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### 10 Tax Benefits of owning property in Wyoming:

#### NO TAX ON THE SALE OF REAL ESTATE

#### NO STATE INCOME TAX

With no state tax on personal or corporate income, you have more disposable income.

#### DYNASTY TRUSTS

In Wyoming, you can shield your real estate from federal estate taxes for up to 1,000 years through a dynasty trust, which can be established in Wyoming for the benefit of your family or other beneficiaries. You can transfer your real estate into a limited liability company or family partnership and then put that into the dynasty trust. As a result, multiple generations can make use of and enjoy the property, without having to pay estate taxes or worse, having to sell the property in order to pay the taxes. A key point to remember: The trust must be administered in Wyoming.

#### NO TAX ON OUT-OF-STATE RETIREMENT INCOME

People in Jackson Hole who use Wyoming as a second home may have retirement income that comes from other states where they are a resident. Wyoming does not tax that retirement income earned outside of Wyoming, and if the participant is a resident of Wyoming when they take that income then the original state cannot tax that income either.

#### NO STATE GIFT TAX

Somebody who owns property in Wyoming can 'gift' that real estate to their heirs without having to worry about paying a state gift tax.

No inheritance OR ESTATE tax

Wyoming does not assess any state inheritance tax. Wyoming repealed its estate tax as of January 1, 2005.

#### LOW PROPERTY TAXES

Wyoming has very low property taxes compared to other states. The taxes that you do pay here are based on the assessed value of the property.

#### NO EXCISE TAXES

When you fill up your car with gas or buy a bag of groceries in Wyoming, you will not pay any state tax on your gas or food.

#### NO TAX ON MINERAL OWNERSHIP

Many states charge owners a tax on their mineral ownership, but Wyoming does not.

#### NO INTANGIBLE TAXES

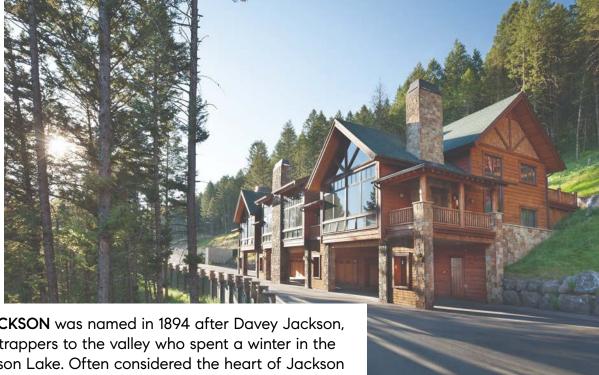
Wyoming doesn't make you pay a tax on financial assets like stocks and bonds.



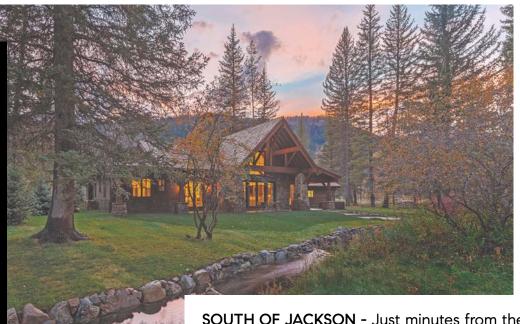
### DISCOVER THE JACKSON HOLE REGION



NORTH OF JACKSON The area North of the Town of Jackson towards the airport boasts a blend of the rugged West, stunning views and modern conveniences. The Jackson Hole Golf and Tennis Club provides a resort setting built around a Robert Trent Jones II designed golf course. Continuing north sit several premier subdivisions, including Solitude and Upper and Lower Cascade. Just beyond, the communities of Moose and Moran offer unrivaled views of the Teton Mountains. Many of these neighborhoods are tucked off main roads and have Snake River access.



THE TOWN OF JACKSON was named in 1894 after Davey Jackson, one of the first fur trappers to the valley who spent a winter in the late 1800s on Jackson Lake. Often considered the heart of Jackson Hole, the downtown area has a bustling food, arts and nightlife scene. Properties in Jackson range from one bedroom condos to large family residences, all within walking or biking distance to the historic Town Square.



SOUTH OF JACKSON - Just minutes from the Town of Jackson boundary, South Park stretches south from High School Road. The area is just enough removed to provide even greater privacy and solitude, while at the same time offering the comforts and conveniences of being only minutes away. It features relatively affordable neighborhoods such as Rafter J and Cottonwood Park, as well as higher-end neighborhoods like 3-Creek Ranch and Snake River Sporting Club, private golf club communities, not to mention some of the last privately held ranch lands in Jackson Hole.



WEST OF JACKSON - The properties on and around East and West Gros Ventre buttes that sit between the Town of Jackson and the Snake River, feature some of the most important protected landscapes in Jackson Hole. Additionally, this area encompasses the West Bank of the Snake River and stretches south down Fall Creek Road and north along Highway 22, including Teton Pines and the Aspens. Home to families, seasonal residents and recreationalists, residents enjoy easy access to restaurants, conveniences and lifestyle amenities offered on the West Bank and in Wilson, Wyoming.



**TETON VILLAGE** - Located at the base of the Jackson Hole Mountain Resort, this resort village offers lodging, shopping, restaurants and spas. Summer or winter, "The Village," as locals refer to it, serves as a base for a range of recreational and lifestyle pursuits. Additionally, the base of the mountain is only a few miles from the Grand Teton National Park's southernmost entrance. With the addition of the Shooting Star development, Teton Village now features a Tom Fazio-designed golf course.







RANCH PROPERTIES - Whether it is a family retreat, working horse or cattle ranch, farm or heritage property, western ranch land in the Rocky Mountain West offers a rugged independence found nowhere else in the world. Breathtaking scenery, miles of open wilderness, wildlife outside the front door and thrilling recreational pursuits are the hallmarks of the ranch life. Whether you seek a historical Jackson Hole ranch or a cattle operation, there is nothing quite like the rustic appeal and wide-open spaces of a western ranch.



STAR VALLEY - Settled in the late 1870's and proclaimed the "Star of All Valleys" for its natural beauty. Commonly known as Star Valley, this area is made up of a collection of towns and communities including Alpine, Afton, Auburn, Bedford, Etna, Thayne, Turnerville and Star Valley Ranch. Located 35 miles south of Jackson Hole and surrounded by national forests and four major rivers, Star Valley offers turnkey access into the outdoors and amazing recreational opportunities.



**TETON VALLEY** - Located on the east side of the Teton Mountains, Teton Valley, Idaho includes the popular communities of Victor, Driggs and Tetonia, as well as Alta, Wyoming. Referred to by locals as "the sunny side of the Tetons," these charming towns have drawn people from all over the world attracted by the world-class fishing, countless mountain activities in three national forests and the Grand Targhee Resort, which also regularly ranks among the country's top ski resort. Teton Valley was aptly named for the beautiful valley along the west side of the Tetons, 24 miles from Jackson Hole.



# Compass Tools to Help You Find Your Next Home

Discover how we'll use technology for a swift, successful search.



At Compass, we strive to help everyone find their place in the world. From providing a sophisticated search experience to offering you a sneak peek at homes not yet on the market, every one of our tools is designed to help us deliver your dream home.

# Collections

Collections lets you compare multiple properties—their size, neighborhood, amenities—within a visual workspace. Monitor market activity in real time, stay in constant contact with your agent, and invite collaborators to join in on the discussion.

# 2 Search

Compass Search lets your agent filter and sort by a wide range of features and amenities. Plus, discover exclusive Compass listings you won't find anywhere else and receive real-time notifications of new homes with customized Saved Searches!



# **3** Coming Soon

What buyer isn't looking for an edge over the competition? Browse unique properties that are only viewable on Compass.com with your agent and discover your future home before it hits the market.

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# 4 Markets App

Curious how a listing you like stacks up against others? Wondering about historical trends in a neighborhood you're considering? Evaluate pricing trends, days on market, and more with your agent's help, straight from the Compass iOS app.



# 5 Compass CRM

Compass CRM is an advanced contact management solution that provides your agent with the intelligence and tools to network effectively and pinpoint the seller who owns your next home. What do you get when you combine these tools with your agent's expertise?

A swift and seamless search that delivers the perfect home for you.

## At Compass, we are empowered with data-driven technology to deliver a modern home-buying experience.

Since launching in 2012, we've assembled a robust team of experts — agents, software engineers, strategists, and marketers — to simplify the process of buying and selling a home. Now a top-five brokerage in cities nationwide, we're delivering on our promise from coast to coast.



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REALM is a collection of the most accomplished real estate professionals ever assembled. Every member of REALM has access to other trusted real estate professionals, whose vetted clients match your property. Members have the opportunity to collaborate with the elite network of agents REALM has built, to ensure your property receives the highest level of exposure and professional service.

#### RELATIONSHIP TECHNOLOGY

Enhanced Client Information
Unlimited Listings
Unlimited Qualified Buyer Matches
Access to REALM Marketing Intelligence
Data Feed Integration
Prioritized Support

Unlimited Clients & Client Profiles

#### CLIENT REACH

Access to 2.7 million HNW and UHNW WealthX Dossiers
Global client network through trusted advisors
Custom generated buyer client marketing profile
Networking Forums to spotlight individual properties and high-potential buyers

#### CONCIERGE LEVEL SUPPORT

Enhancing client-agent relationships
Ensuring properties get the highest level of exposure
Guiding agents on networking and relationship opportunities

REALM is a collection of the most accomplished real estate professionals ever assembled.



### Main Location 80 W Broadway Jackson, WY 83001 307.733.6060 tel

Pearl at Jackson 270 West Pearl Jackson, WY 83001

Teton Village 3200 McCollister Dr. Teton Village, WY 83025

Snake River Sporting Club 14885 Sporting Club Rd. Jackson, WY 83001

Alpine, Wyoming 46 Iron Horse Dr. Alpine, WY 83128 307.883.7575 tel

Thayne, Wyoming 235 South Main St. Thayne, WY 83127 307.654.7575 tel

Afton, Wyoming 571 Washington St. Afton, WY 83110 307.885.7575 tel

Teton Valley, Idaho 65 South Main St. Driggs, ID 83422 208.534.7325 tel

**Tributary** 501 Huntsman Springs Dr. Driggs, ID 83422